

MNsure Expenditure and Revenue Budget Analysis Calendar Years 2014 to 2016

SCENARIO- Average Premium \$290, Annual Increase 7%

	CY 14	CY 15	CY 16
Expenditure Budget			
Salaries and Fringe	\$15,912,106	\$14,347,002	\$14,161,133
Travel	\$120,672	\$120,672	\$88,032
Supplies	\$271,215	\$241,045	\$241,045
General Equipment	\$0	\$51,000	\$51,000
IT Infrastructure	\$9,375,443	\$5,896,100	\$5,896,100
IT Development	\$23,431,776	\$3,416,200	\$3,416,200
Operation Support	\$7,737,786	\$3,315,600	\$3,315,600
Operations	\$18,199,462	\$27,649,898	\$29,986,088
Other General Administration	\$891,670	\$758,036	\$769,456
Indirect	\$373,306	\$801,744	\$823,035
Total	\$76,313,436	\$56,597,297	\$58,747,689
Resource Budget			
Medicaid	\$16,845,306	\$12,860,804	\$11,779,095
MinnesotaCare/Basic Health Plan	\$3,376,347	\$4,709,150	\$4,561,955
Level 1 Grant - February 2012	\$5,720,000		
Level 1 Grant - September 2012	\$2,267,959		
Level 1 Grant - January 2013	\$1,684,480		
Level 1 Grant - pending approval	\$45,098,551		
Other	\$1,320,792	\$39,027,343	\$42,406,639
Total	\$76,313,436	\$56,597,297	\$58,747,689
Enrollment Scenarios			
High Enrollment Scenario			
Member Months	1,981,566	3,883,847	5,179,125
Average Monthly Enrollment	165,131	323,654	431,594
Estimated Average Premium	\$ 290	\$ 310	\$ 332
Withhold Percent	1.50%	3.50%	3.50%
Projected Revenue	\$ 8,619,812.71	\$ 42,180,516.61	\$ 60,185,239.16
Balance	\$ 7,299,020.67	\$ 10,452,193.95	\$ 28,230,794.44
Percent of Operations		26.78%	66.57%
Medium Enrollment Scenario			
Member Months	1,518,677	2,948,303	3,828,325
Average Monthly Enrollment	126,556	245,692	319,027
Estimated Average Premium	\$ 290	\$ 310	\$ 332
Withhold Percent	1.50%	3.50%	3.50%
Projected Revenue	\$ 6,606,245.06	\$ 32,020,049.94	\$ 44,487,950.32
Expenditure Reduction for scenario		(\$8,831,965)	(\$9,579,890)
Balance without other reductions		7,110,125	\$18,771,327
Percent of Operations		23.55%	57.18%
Low Enrollment Scenario			
Member Months	1,055,788	1,859,073	2,331,838
Average Monthly Enrollment	87,982	154,923	194,320
Estimated Average Premium	\$ 290	\$ 310	\$ 332
Withhold Percent	1.50%	3.50%	3.50%
Projected Revenue	\$ 4,592,677.41	\$ 20,190,458.98	\$ 27,097,665.65
Expenditure Reduction for scenario		(\$13,920,670)	(\$15,541,774)
Balance without other reductions		(\$1,644,328.92)	(\$1,411,527.97)
Percent of Operations		-6.55%	-5.25%
Current Enrollment Trend Scenario			
Member Months	915,350	1,580,212	1,982,062
Average Monthly Enrollment	76,279	131,684	165,172
Estimated Average Premium	290	310	332
Withhold Percent	1.50%	3.50%	3.50%
Projected Revenue	\$ 3,981,773.07	\$ 17,161,890.13	\$ 23,033,015.80
Expenditure Reduction for scenario		(\$16,728,552)	(\$18,780,176)
Balance without other reductions		(\$2,475,920.66)	(\$3,069,367.79)
Percent of Operations		-11.10%	-12.99%