

**MNsure Preliminary Three Year Plan**

Fiscal Years 2016 - 2017 - 2018

March 9, 2016

	FY 2016 Budget 7/20/15 presentation, updated*	FY 2017 Proposed Preliminary Budget	FY 2018  Plan
<b>RESOURCES</b>			
<b>Balance Forward from previous year</b>	<b>345,965</b>	<b>2,467,529</b>	<b>617,457</b>
<b>Premium Withhold Revenue</b>	<b>8,682,297</b>	<b>12,779,459</b>	<b>15,284,000</b>
Enrollment Year 2015 @ 3.5%	3,471,000	0	0
Enrollment Year 2016 @ 3.5%	5,211,297	5,819,960	0
Enrollment Year 2017 @ 3.5%		6,959,499	7,034,000
Enrollment Year 2018 @ 3.5%			8,250,000
<b>CCIIO Establishment Grants</b>	<b>38,391,615</b>	<b>8,436,357</b>	<b>0</b>
IT System Development	17,409,252	4,200,000	0
Business Development	20,982,363	4,236,357	0
<b>DHS Reimbursement</b>	<b>9,608,860</b>	<b>14,343,632</b>	<b>14,351,000</b>
Business Operations	9,608,860	14,343,632	14,351,000
<b>Miscellaneous</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL RESOURCES</b>	<b>57,028,737</b>	<b>38,026,977</b>	<b>30,252,457</b>
<b>EXPENDITURES / USES</b>			
<b>Administration</b>	<b>7,086,000</b>	<b>7,293,500</b>	<b>7,300,000</b>
Executive	1,059,000	1,113,500	1,140,000
Support Services	4,375,000	4,360,000	4,300,000
Legal & Compliance	1,652,000	1,820,000	1,860,000
<b>Regulatory</b>	<b>475,000</b>	<b>225,000</b>	<b>230,000</b>
Commerce	25,000	25,000	30,000
MDH	450,000	200,000	200,000
<b>Communications</b>	<b>3,710,000</b>	<b>3,557,000</b>	<b>3,310,000</b>
Communication & Marketing	3,710,000	3,557,000	3,310,000
<b>Customer Service</b>	<b>26,749,363</b>	<b>20,074,557</b>	<b>15,330,000</b>
Plan Mgmt & Reporting	908,000	657,000	670,000
Eligibility & Enrollment	1,323,000	1,147,000	1,090,000
PMO Office	5,366,812	2,094,857	630,000
SHOP Program	482,000	435,000	370,000
Navigator Program	858,000	666,000	580,000
QHP Enrollment Fee Grants	750,000	750,000	750,000
Community Outreach Grants	4,215,483	4,100,000	4,100,000
Call Center	9,005,068	7,112,200	5,050,000
Manual Operations	3,265,000	2,536,500	1,500,000
Assistor Resource Center	576,000	576,000	590,000
<b>METS IT System</b>	<b>18,630,465</b>	<b>6,259,463</b>	<b>3,310,000</b>
Operations	1,221,213	2,059,463	2,310,000
Development	17,409,252	4,200,000	1,000,000
<b>TOTAL EXPENDITURES / USES</b>	<b>56,650,828</b>	<b>37,409,520</b>	<b>29,480,000</b>
<b>BALANCE</b>	<b>377,909</b>	<b>617,457</b>	<b>772,457</b>

\* FY16 board-adopted budget on 7-20-15, updated to reflect the close of FY15 and carryforward of unspent Federal resources