

### Board of Directors Meeting March 8, 2017



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### Enrollment Dashboard – 1 of 2

Cumulative Enrollment, Nov. 1, 2016 – Mar. 5, 2017	
Total Enrollments	312,933
Medical Assistance	150,895
MinnesotaCare	40,516
Qualified Health Plans	121,522
QHP new enrollees	52,384
QHP renewals	66,324
QHP via SHOP	2,814
Qualified Dental Plans	11,966

<b>QHP Households Receiving Financial</b>	
Help, Nov. 1, 2016 – Mar. 5, 2017	
Households with Advanced	68.3%
Premium Tax Credits	
Households with Cost Sharing	13.6%
Reductions	

Current SHOP Enroll Mar. 5, 2017	ment,
Employers enrolled	398
Employees enrolled	1,785
Individuals enrolled	2,814
(including dependents)	



### Enrollment Dashboard – 2 of 2

Plans & Carriers,		
Nov. 1, 2016	– Mar. 5, 201	7
Carrier	2017	2016
	Enrollment	Enrollment
	To Date	
Blue Cross Blue Shield		20.2%
BluePlus	23.0%	8.0%
HealthPartners	26.9%	26.6%
Medica	22.9%	21.3%
UCare	27.1%	23.8%
Metal Level		
Platinum		
Gold	10.0%	16.4%
Silver	32.3%	35.2%
Bronze	56.2%	47.0%
Catastrophic	1.5%	1.4%

QHP Enrollee Demographics,		
Nov.	1, 2016 – Mar	r. 5, 2017
Age	2017	2016
	Enrollment	Enrollment
	To Date	
<18	10.4%	10.4%
18-25	7.2%	7.3%
26-34	15.1%	16.9%
35-44	13.5%	14.0%
45-54	18.3%	18.5%
55-64	35.9%	32.6%
65+	0.5%	0.3%
Sex		
Male	48.3%	48.3%
Female	51.7%	51.7%

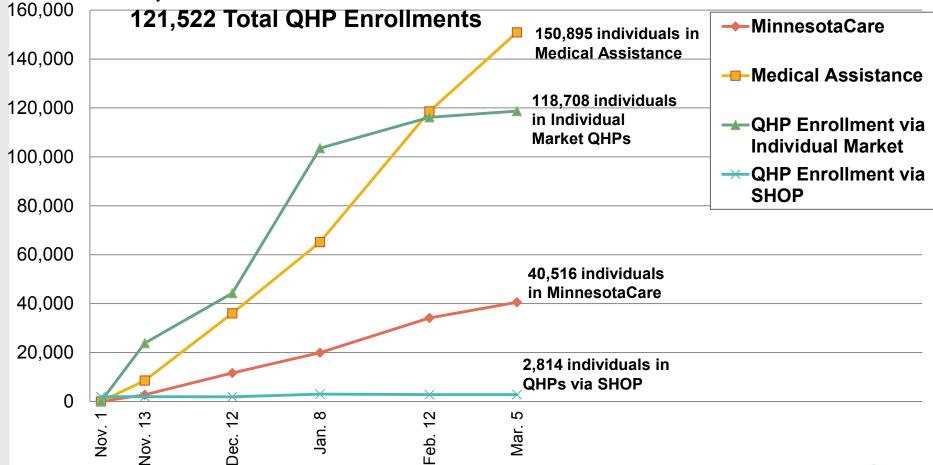
Note: Data reflects all QHP enrollment except SHOP enrollment.



# Enrollments by Program Nov. 1, 2016 – Mar. 5, 2017







Program enrollment began at zero for all programs except SHOP starting November 1, 2016.

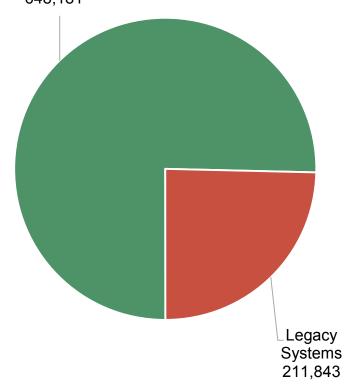


# **Current MA and MCRE Enrollee Count**

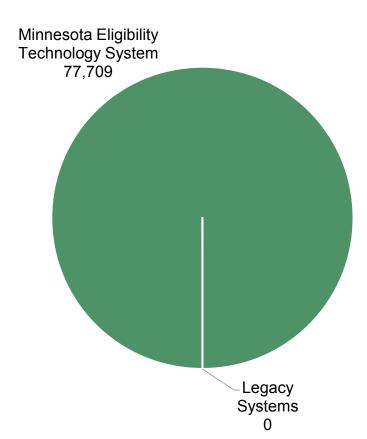
# February 2017

### **Medical Assistance**

Minnesota Eligibility **Technology System** 648,181



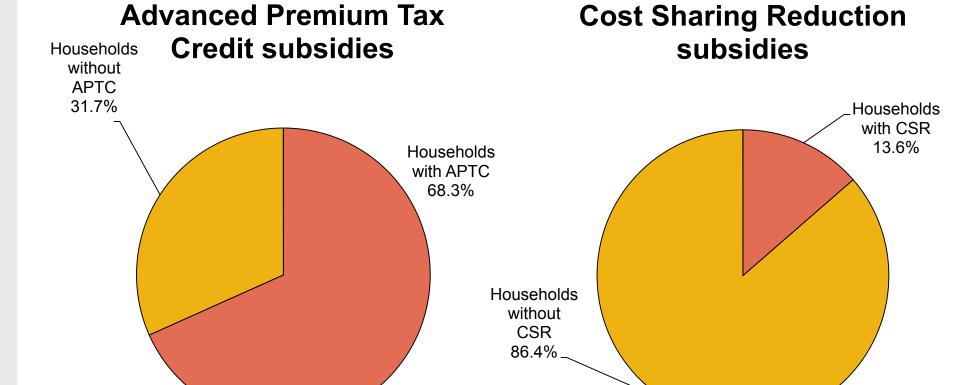
### **MinnesotaCare**





# QHP Households Receiving Financial Help Nov. 1, 2016 – Mar. 5, 2017





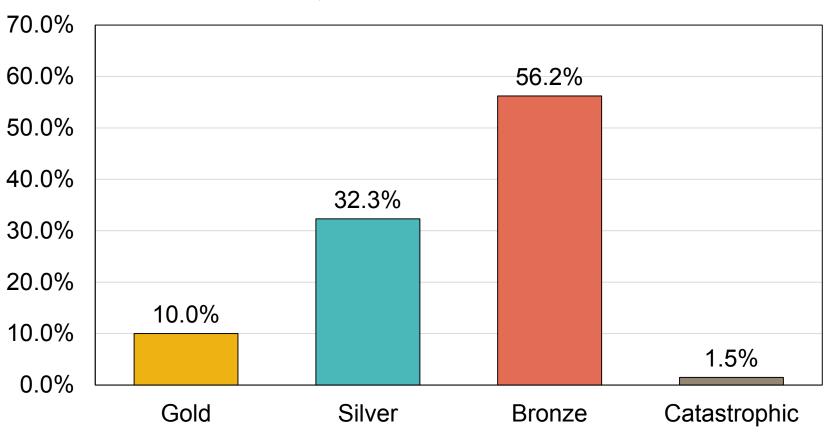
Note: Data is based on effectuated enrollment for February 2017. Data reflects all QHP enrollment except SHOP enrollment.



# Individual Market: Metal Levels Nov. 1, 2016 – Mar. 5, 2017



### 2017 QHP Metal Level Selection

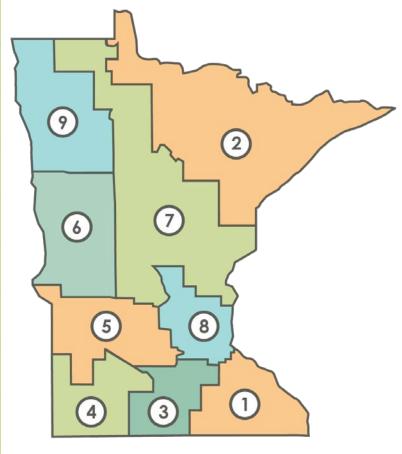


Note: Data reflects all QHP enrollment except SHOP enrollment.



# QHP Enrollment by Rating Region Nov. 1, 2016 – Mar. 5, 2017

Rating Area	Percent of State's Population in Region	Percent of QHP Enrollees in Region
1	8.1%	7.3%
2	5.9%	6.2%
3	4.7%	5.1%
4	2.2%	3.1%
5	3.8%	4.3%
6	4.2%	4.7%
7	7.9%	8.9%
8	61.6%	58.9%
9	1.6%	1.5%





# Effectuated Enrollments and Average Premiums, 2016-2017



### Monthly Effectuated Enrollments July 2016 – February 2017



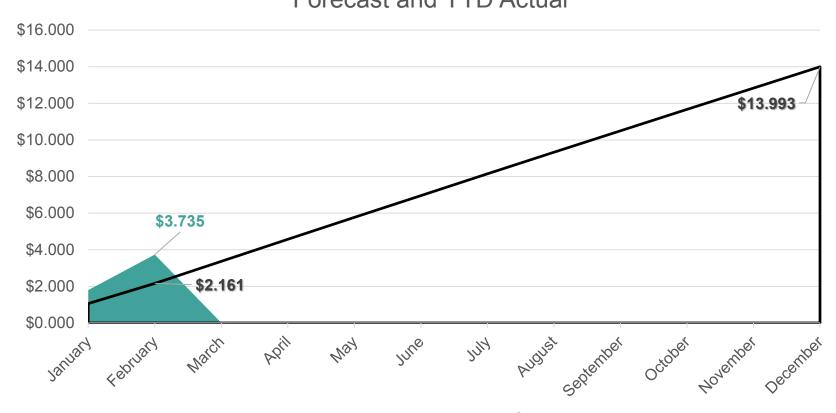
Note: Enrollment count includes both individual market and SHOP QHPs.

Premium data represents the full cost of a plan, prior to any application of Advanced Premium Tax Credits. Effectuated enrollments and average premium amounts are based upon the latest data received from carriers.



# MNsure Premium Withhold Revenue Calendar Year 2017

### Forecast and YTD Actual



■ YTD Actual (through Feb. 2017) □ Current Forecast Revenue numbers in millions

Note: EY17 forecast is based on budget passed at July 20, 2016 MNsure Board meeting. Future slides will reflect an updated forecast, if approved.



### **Customer Service Dashboard**

Contact Center, Feb. 13 – Mar. 5, 2017	
Call Volume	22,501
Service Level (% of calls answered in 5 min. or less)	98.44%
Average Speed of Answer	0:00:19
Calls Abandoned while in Queue	0.54%

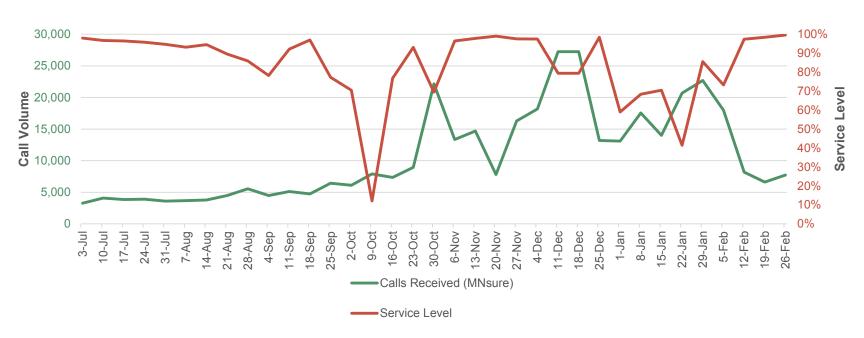
All Callers Top Contact Center Inquiries Feb. 13 – Mar. 5, 2017	s,
1. Password reset/Account unlock	13.86%
2. MA/MCRE	11.75%
3. Request to Close Application	7.36%

Assister Resource Center (A Top Inquiries, Feb. 13 – Mar. 5, 2017	RC)
1. Existing/pending inquiry	53.34%
2. Password reset/Account unlock	18.22%
3. Not Enrolled	5.77%



# Contact Center Call Volume and Service Level

# MNsure Contact Center Call Volume/Service Level July 1, 2016 – March 5, 2017



Service Level represents the percent of calls answered in 5 minutes or less.

Note: Call volumes represent weekly totals for week beginning with date. Service Level represents weekly average for week beginning with date.



Work Incomplete

Work Completed

Work Currently Underway

XL = "Mega Project"

### **METS 2017 Release Roadmap**

#### Spring 2017

# Assister Portal Notices PRISM Defects Cost Sharing Federal Poverty Level (FPL) - MA Annual Update MMIS Interface (Includes Redesign) Defects

#### **Summer 2017**

Cúram Eligibility System Upgrade XL
Supervisor Workspace / Org Location Structure
Notices
Defects

#### Fall 2017

Redesign)
Notices
Carrier Integration
Re-trigger of FTR via Federal Hub
Defects

#### Winter 2017

MMIS Interface (Includes Redesign)
Notices
Carrier Integration
Federal Tax Information (FTI) Work
Periodic Data Match (PDM)
Defects

#### **Ongoing Efforts**