Broker Webinar

July 14, 2022, 12:00 p.m.

The webinar is not being recorded, but this PowerPoint will be available on Assister Central.

During the webinar, please use the “chat” feature in the lower right-hand corner to submit questions!

MNsure’s Accessibility & Equal Opportunity (AEO) office can provide this information in accessible formats for individuals with disabilities. Additionally, the AEO office can provide information on disability rights and protections to access MNsure programs. The AEO office can be reached via 855-366-7873 or AEO@MNsure.org.
2023 Open Enrollment Dates

- Starts on Tuesday, November 1, 2022 and ends Sunday, January 15, 2023

- Thursday, December 15, 2022 will be the deadline for coverage effective January 1, 2023

- Plan selections made between December 16 and January 15 will be for February 1, 2023 coverage
2023 Proposed Rate Release

- All on-exchange carriers filed proposed rates for plan year 2023 participation (there are no new medical carriers)
- A total of 203 plans are being offered for 2023, 22% more than 2022
- Anticipate all 2022 plans can be “cross walked” for renewals
- Individual market proposed average rate changes:
  - Blue Plus: -2.3% (on and off exchange)
  - HealthPartners: 2.1% (on and off exchange)
  - Medica Insurance Company: 6.0% (on and off exchange)
  - Quartz: 22.2% (on and off exchange)
  - UCare: 6.2% (on exchange only)
  - PreferredOne: 18% (off exchange only)
OE 2022 Recertification Requirements

- ALL brokers and support staff must complete recertification prior to the start of open enrollment (OE).

- Recertification training requirements for brokers and support staff for OE 2023 (approximately 1 hour):
  - MNsure Data Security and Privacy
  - MNsure Accessibility, Compliance and Ethics
  - Achieve a score of at least 80% on the knowledge assessment

- Courses are being resubmitted to the Department of Commerce, so we anticipate that CE credit will be available for new and recertifying brokers.
OE 2022 Recertification Process

- Recertification training will be available starting in early August and must be completed by October 13, 2022.

- Once the courses are available, MNsure will email all brokers and support staff instructions for completing recertification, including a reminder of their Unique Key for logging into the Learning Center.

- Your agency administrator will be able to confirm your recertification completion through the Broker Agency Management System (BAMP).
Update Roster Information in BAMP

- Reminder: Ensure a smooth recertification process this year by checking to make sure information in BAMP (Broker Agency Management Program) is accurate and up-to-date
  - Agency roster: Change the status of brokers or support staff who are no longer active to “inactive” so they do not receive recertification communications
  - Individual staff: Contact information, especially email address, must be correct
  - Directory information: Confirm that information visible to the public through the assister directory is current
- Information on how to update agency information can be found in the Registration Section of Broker One Stop
Pay Now Feature Coming Soon

- “Pay Now” will allow consumer to make their first month’s premium payment (binder payment) at the time of enrollment via a button in the enrollment platform.
- Pay Now button will be available after the consumer has enrolled in a plan with a participating carrier.
  - Available on the confirmation screen:
  - Or “Current Enrollments” screen:
Pay Now Feature (Continued)

- When a consumer selects Pay Now, they will be taken to the insurance carrier’s payment portal. Next steps and requirements will be determined by the carrier and MNsure cannot provide support. All questions regarding payments should be directed to the carrier.

- Pay Now is only available if a policy is in “Pending” status. It will not be available for auto-renewed households.

- We expect the feature to go live later this summer.

- Initial participating carriers are expected to include Delta Dental, Dentegra and Quartz. Additional carriers have expressed interest and may add it prior to open enrollment or in the future.