

# How to Measure, Evaluate, and Report the MNsure Experience

Duane White and Linda Ireland October 16, 2013



## 5 Measurement Categories

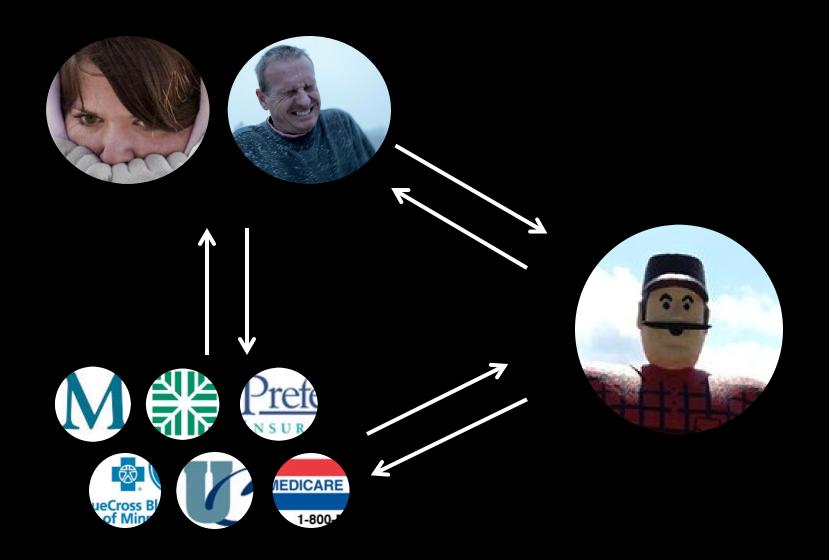
- 1. Access to health insurance
- 2. Affordability of health insurance
- 3. Consumer experience
- 4. Health plan experience
- 5. Self sustaining finance

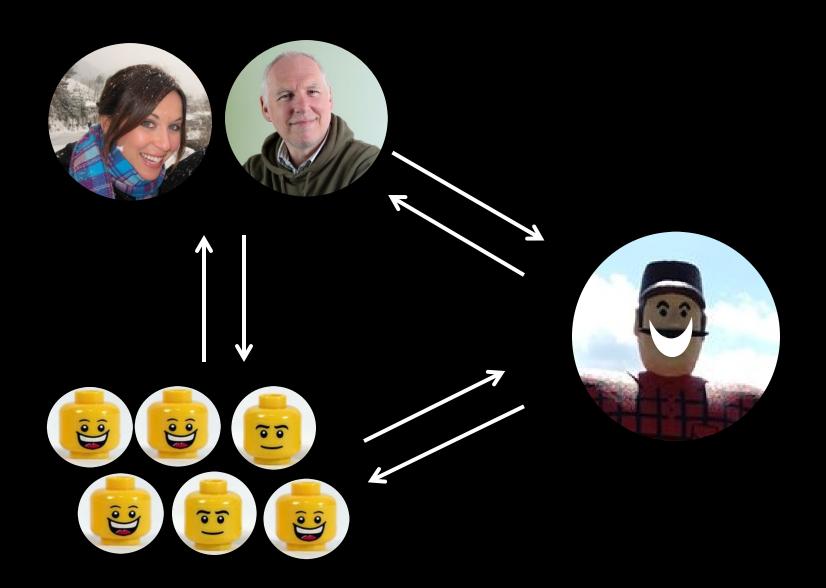


#### 5 Outcomes

- 1. Access to health insurance
- 2. Affordability of health insurance
- 3. Consumer experience
- 4. Health plan experience
- 5. Self sustaining finance

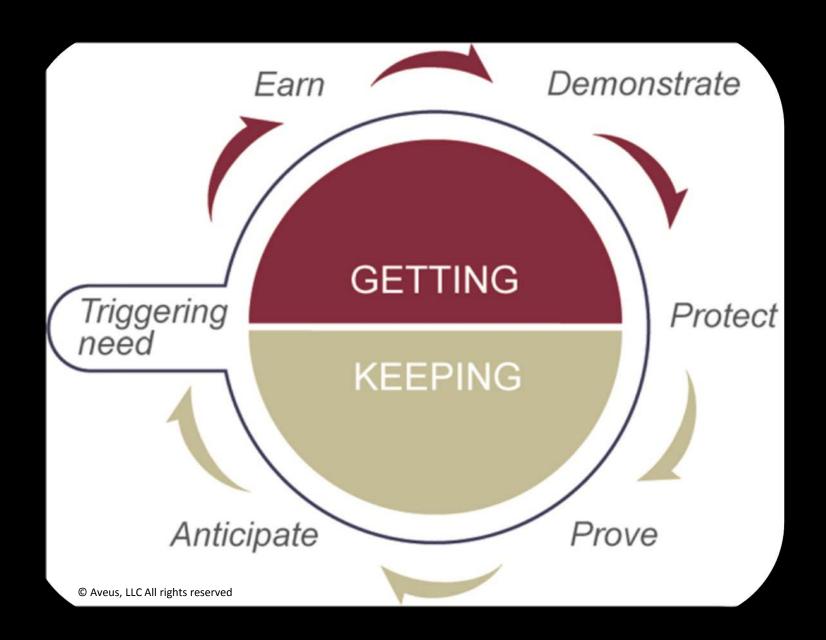














Learn Try

Choose

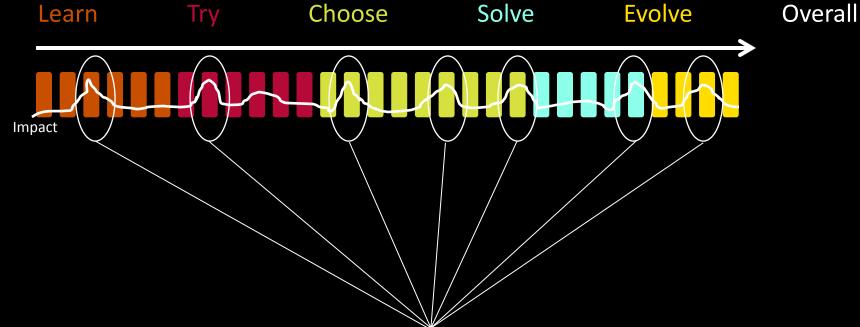
Solve

**Evolve** 

Overall







Tipping Points:

Moments in the experience that have a disproportionate impact on the customer's success – and your performace

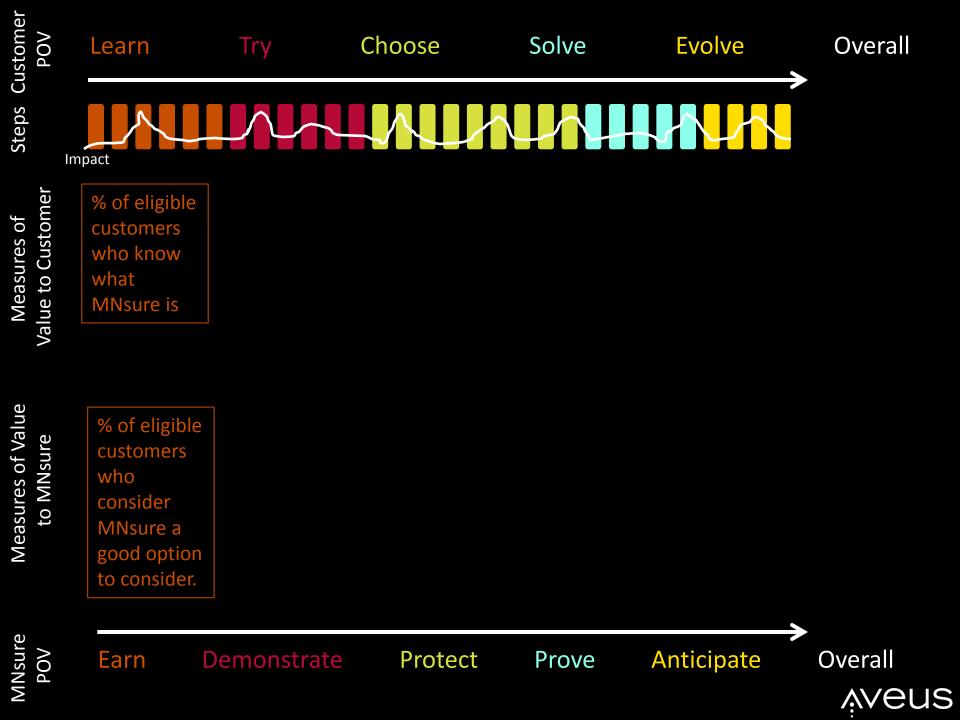


Steps



% of eligible customers who know what MNsure is





**AVEUS** 

#### 5 Outcomes

- 1. Access to health insurance
- 2. Affordability of health insurance
- 3. Consumer experience
- 4. Health plan experience
- 5. Self sustaining finance



### For measurement, reporting & evaluation:

- Define the ideal experience and tipping points for consumers, small business and health plans.
- 2. Measure value to customers and value to MNsure at each tipping point, and overall.



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