

MNsure Premium Withhold Revenue Projections

for Mar 10, 2021 Board Meeting

Enrollment Year	Beginning Members	Additional Members	Lapsed Members	Lapse Rate	Ending Members	Member Months	Average Premium	Withhold Percent	Withhold Revenue
EY 2020 Jan-Jun20 Jul-Dec20	93,871	15,925	(9,469)	0.4%	100,328	1,263,968 639,314	438.50 441.00 436.00	3.50% 3.50% 3.50%	19,461,000 9,934,000 9,527,000
EY 2021 Jan-Jun21 Jul-Dec21	100,328	9,794	(9,794)	0.7%	100,328	1,262,381 647,310 615,071	434.00 437.00 431.00	3.50% 3.50% 3.50%	19,179,000 9,901,000 9,278,000
EY 2022 Jan-Jun22 Jul-Dec22	100,328	9,878	(9,878)	0.8%	100,328	1,262,464 647,394 615,070	542.50 545.50 539.50	3.50% 3.50% 3.50%	23,974,000 12,360,000 11,614,000
EY 2023 Jan-Jun23 Jul-Dec23	100,328	9,795	(9,794)	0.8%	100,328	1,251,743 641,896 609,847	542.50 545.50 539.50	3.50% 3.50% 3.50%	23,770,000 12,255,000 11,515,000

Translation to Fiscal Year	Member Months	Average Premium	Withhold Percent	Withhold Revenue
FY 2021 Jul-Dec20 Jan-Jun21	1,271,965 624,655 647,310	436.00 437.00	3.50% 3.50%	19,428,000 9,527,000 9,901,000
FY 2022 Jul-Dec21 Jan-Jun22	1,262,465 615,071 647,394	431.00 545.50	3.50% 3.50%	21,638,000 9,278,000 12,360,000
FY 2023 Jul-Dec22 Jan-Jun23	1,256,966 615,070 641,896	539.50 545.50	3.50% 3.50%	23,869,000 11,614,000 12,255,000

Membership levels, including projected additional and lapsed members, are based on effectuated enrollment.