

MNsure Premium Withhold Revenue Projections

for Mar 9, 2022 Board Meeting

Enrollment Year	Beginning Members	Additional Members	Lapsed Members	Lapse Rate	Ending Members	Member Months	Average Premium	Withhold Percent	Withhold Revenue
EY 2021 Jan-Jun21 Jul-Dec21	100,328	8,455	(2,919)	0.2%	105,864	1,293,114	432.49 434.68 428.70	3.50% 3.50% 3.50%	19,858,000 9,905,000 9,953,000
EY 2022 Jan-Jun22 Jul-Dec22	105,864	11,118	(6,277)	0.5%	110,705	1,317,041 673,403 643,638	468.80 471.80 465.80	3.50% 3.50% 3.50%	21,613,000 11,120,000 10,493,000
EY 2023 Jan-Jun23 Jul-Dec23	110,705	12,151	(12,151)	0.9%	110,705	1,319,047 679,403 639,644	539.00 542.00 536.00	3.50% 3.50% 3.50%	24,888,000 12,888,000 12,000,000
EY 2024 Jan-Jun24 Jul-Dec24	110,705	10,771	(10,770)	0.9%	110,705	1,169,183 602,212 566,971	563.00 566.00 560.00	3.50% 3.50% 3.50%	23,043,000 11,930,000 11,113,000

Translation to Fiscal Year	Member Months	Average Premium	Withhold Percent	Withhold Revenue
FY 2022 Jul-Dec21 Jan-Jun22	673,403 - 673,403	428.70 471.80	3.50% 3.50%	21,073,000 9,953,000 11,120,000
FY 2023 Jul-Dec22 Jan-Jun23	1,323,041 643,638 679,403	465.80 542.00	3.50% 3.50%	23,381,000 10,493,000 12,888,000
FY 2024 Jul-Dec23 Jan-Jun24	1,241,856 639,644 602,212	536.00 566.00	3.50% 3.50%	23,930,000 12,000,000 11,930,000

Membership levels, including projected additional and lapsed members, are based on effectuated enrollment.