



Navigator Network Grants

Nearly \$3 million; nine grants will fund 44 organizations

Focus

Navigator Network grants focus on building statewide access to enrollment assistance and sustaining a network of navigator organizations working closely with MNsure on strategies to reach, enroll and renew consumers in health coverage.

Grantees in this area have:

- Skilled navigators able to assist consumers who require assistance with all aspects of the application and enrollment process.
- Capacity to assist consumers with post-application issues to ensure they successfully enroll in appropriate coverage.
- Capacity to offer year-round enrollment assistance in the geographic region defined by the applicant.
- Established relationships with populations facing barriers to enrollment.
- A long-term organizational commitment to providing navigator services, including outreach, education and enrollment.
- Capacity to mentor and share resources with other navigator organizations.
- Capacity to collaborate with MNsure on outreach and enrollment strategies, including partnering with broker enrollment centers and receiving direct referrals for application assistance from MNsure.



Arrowhead Economic Opportunity Agency, Inc.

\$210,000

Virginia, Minnesota

Formal community partners (agencies receiving sub-granted funds):

- Lakes & Pines Community Action
- Arrowhead Economic Opportunity Agency (AEOA)
- KOOTASCA Community Action Council
- Sawtooth Mountain Clinic

Counties served:

- | | | |
|-----------|---------------|--------------|
| • Aitkin | • Isanti | • Lake |
| • Carlton | • Itasca | • Mille Lacs |
| • Chisago | • Kanabec | • Pine |
| • Cook | • Koochiching | • St. Louis |

Highlights from proposal:

- Engage in a hyper-localized marketing and outreach campaign to reach and educate populations with higher uninsured rate, including American Indians and young adults.
- Leverage the full reach of community action agencies by incorporating MNSure education into other agency programming and communications.
- Reinforce the capacity of the navigator network in a large region which spans hundreds of miles by convening quarterly in-person trainings and development opportunities for network partners.



Community Resource Connections

\$262,000

Bemidji, Minnesota

Formal community partners (agencies receiving sub-granted funds):

- Pine River Backus Family Center
- Northland Family Center - Remer
- Family Safety Network of Cass County
- Northern Dental Access Center

Counties served:

- Beltrami
- Cass
- Clearwater

Highlights from proposal:

- Prioritize MNsure education and enrollment offerings to network's 47 agencies and 68,000 clients.
- Maintain and grow relationships with area insurance agencies (21 and growing) to ensure a no wrong door approach for enrollment assistance.
- Establish outreach and engagement relationship with Leech Lake Reservation to extend enrollment opportunities in the area.



Generations Health Care Initiatives

\$237,000

Duluth, Minnesota

Formal community partners (agencies receiving sub-granted funds):

- Community Action Duluth
- Health Care Access Office/Lake Superior Community Health Center
- Minnesota Citizen's Federation
- The Salvation Army
- Women's Health Center of Duluth

Geographic area served:

- Greater Duluth

Highlights from proposal:

- Grow "hub-and-spoke" model to continue to serve Greater Duluth's uninsured communities with efficiency and expertise.
- Focus outreach and enrollment efforts on communities that have low income, are experiencing homelessness, or lack employer-sponsored coverage.
- Increase awareness of navigator services among local insurance brokers and continue the development of referral relationships with local brokers.
- Execute a strategic and steady marketing and education campaign through media and community events.



Health Access Minnesota

\$485,000

Saint Paul, Minnesota

Formal community partners (agencies receiving sub-granted funds):

- Immigrant Law Center of Minnesota

Counties served:

- Dodge
- Fillmore
- Freeborn
- Goodhue
- Houston
- Mower
- Olmsted
- Ramsey
- Rice
- Steele
- Wabasha
- Winona

Highlights from proposal:

- Continue to provide outreach, education and enrollment assistance year-round in St. Paul and expand coverage area to 12 southeastern Minnesota counties, providing enrollment resources to many un- and underserved counties.
- Assist hard-to-reach Minnesotans including immigrants and refugees, persons experiencing homelessness and unstable living conditions, consumers living in rural areas, and communities of color.
- Continue to develop in-depth trainings for navigators and broader assister community.



Heartland Community Action, Inc.

\$325,000

Willmar, Minnesota

Formal community partners (agencies receiving sub-granted funds):

- Western Community Action, Inc.
- West Central Minnesota Communities Action, Inc.
- Prairie Five Community Action Council, Inc.
- Lakes & Prairies Community Action
- Mahube-Otwa Community Action Partnership, Inc.

Counties served:

- Becker
- Big Stone
- Chippewa
- Clay
- Cottonwood
- Douglas
- Grant
- Hubbard
- Jackson
- Kandiyohi
- Lac Qui Parle
- Lincoln
- Lyon
- Mahnomen
- McLeod
- Meeker
- Murray
- Nobles
- Otter Tail
- Pipestone
- Pope
- Redwood
- Renville
- Rock
- Stevens
- Swift
- Traverse
- Wadena
- Wilkin
- Yellow Medicine

Highlights from proposal:

- Utilize agency data base of over 50,000 low-income families in our service area to connect those who are uninsured to a trained navigator.
- Engage faith-based organizations in sharing information and create “calling committees” within the congregation to identify uninsured individuals and connecting them with navigator assistance.
- Conduct education and enrollment workshops in colleges, universities and vocational schools in the service area.



Hmong American Partnership

\$200,000

St. Paul, Minnesota

Formal community partners (agencies receiving sub-granted funds):

- Women's Initiative for Self-Empowerment

Counties served:

- Hennepin
- Ramsey

Highlights from proposal:

- Provide assistance with enrollment and renewal to Hmong, Karen, Bhutanese, Burmese, Cambodians and other Southeast Asians and help populations to obtain financial assistance and tax credits.
- Partner with local social service agencies that provide other basic need services, such as housing, food, and clothing, to establish consistent days to provide enrollment assistance to consumers.
- Utilize youth enrollment and outreach specialists to conduct intake and refer consumers to appropriate navigators.



Mid-Minnesota Legal Aid

\$450,000

Saint Cloud, Minnesota

Formal community partners (agencies receiving sub-granted funds):

- African Women's Alliance (AWA)
- Catholic Charities St. Cloud Diocese (Catholic Charities)
- Tri-County Action Program (Tri-CAP)
- Women's Center of Saint Cloud State University
- Tri-County Community Action, Inc. (TCC)

Counties served:

- Benton
- Cass
- Chisago
- Crow Wing
- Isanti
- Mille Lacs
- Morrison
- Sherburne
- Stearns
- Todd
- Wadena
- Wright

Highlights from proposal:

- Engage five formal partners to develop a robust referral network aimed at identifying uninsured consumers, assessing their enrollment barriers, and providing an accessible navigator to assist with the entirety of the enrollment process.
- Place strong outreach emphasis on reaching and educating young adults, the African immigrant community and the Latino community.
- Target lower-wage and uninsured workers through partnership with area insurance agents, engagement of employers and networks, and tax preparers.



Portico Healthnet

\$485,000

Saint Paul, Minnesota

Formal community partners (agencies receiving sub-granted funds):

- Vietnamese Social Services of Minnesota
- CAPI
- Saint Mary's Health Clinics
- Dakota County Community Services
- Prepare and Prosper
- Community Emergency Assistance Programs (CEAP)
- Resource West
- River Valley Nursing Center
- The Arc Greater Twin Cities

Counties served:

- Anoka
- Carver
- Dakota
- Hennepin
- Ramsey
- Scott
- Washington

Highlights from proposal:

- Provide a central point of access via Portico's Health Access Phone Line, where callers can receive information about MNSure and referrals to low cost health care resources as well as other family support services they may need.
- Deploy navigators at partner sites throughout the seven county metropolitan area to assist persons with MNSure enrollment via one-on-one appointments and group enrollment events.
- Conduct outreach events and other informational presentations about MNSure and health care access to community locations across the seven county metropolitan area.



Briva Health (formerly known as Somali Health Solutions)

\$340,000

Minneapolis, Minnesota

Formal community partners (agencies receiving sub-granted funds):

- Neighborhoods Organizing for Change (NOC)

Counties served:

- Anoka
- Benton
- Carver
- Dakota
- Hennepin
- Ramsey
- Scott
- Stearns
- Washington

Highlights from proposal:

- Focus outreach and enrollment to Somali, Oromo and Amharic speaking populations living in the seven county Twin Cities metropolitan and St. Cloud areas.
- Deploy client referral process at all informal partner locations and distribute linguistically appropriate referral cards and brochures.
- Collaborate with our paid partners to conduct bi-weekly outreach events both in the Twin Cities metro area and in the St. Cloud metro area.



Navigator Enrollment Grants

\$1 million; 14 grants will fund 18 organizations

Focus

Navigator Enrollment grants support navigator enrollment capacity (navigator staff) within organizations that can demonstrate an ability to reach populations with high levels of uninsurance.

Grantees in this area have:

- Skilled navigators able to assist consumers who require assistance with all aspects of the application and enrollment process.
- Capacity to assist consumers with post-application issues to ensure they successfully enroll in appropriate coverage.
- Year-round enrollment assistance, but increased activity during the annual open enrollment period.
- Strong connections to the identified population the grantee is serving and existing outreach capacity.



African Community Senior Services

\$50,000

Minneapolis, Minnesota

Populations of focus:

- Immigrant
- Refugees
- Africans
- Seniors

Counties served:

- Hennepin
- Ramsey

Highlights from proposal:

- Assist uninsured African immigrants and refugees in the Twin Cities metro area to enroll or renew their health insurance coverage, ensuring they are connected to affordable and comprehensive health insurance coverage.
- Assist uninsured African seniors who are facing barriers to coverage with enrollment and renewal through Mnsure including limited English proficiency, lack of access to employer sponsored insurance, unfamiliarity with technology, inability to access technology, unfamiliarity with having health insurance, and complex immigration status.



CARE Clinic

\$22,000

Red Wing, Minnesota

Populations of focus:

- Low-income
- Rural
- Hispanic

County served:

- Goodhue

Highlights from proposal:

- Provide medical, dental, mental health, MNsure navigation and social services to uninsured, low-income individuals in Goodhue County.
- Target uninsured and low-income individuals, with an emphasis on expanding access to rural communities and the Hispanic population.
- Collaborate with local Hispanic organizations and other providers to connect with uninsured referrals.



Comunidades Latinas Unidas En Servicio, Inc. (CLUES)

\$100,000

Saint Paul, Minnesota

Populations of focus:

- Latino
- Immigrant
- Rural

Counties served:

- | | | |
|--------------|-------------|--------------|
| • Blue Earth | • Kandiyohi | • Redwood |
| • Brown | • Le Sueur | • Sibley |
| • Cottonwood | • Mower | • Stearns |
| • Dakota | • Nobles | • Steele |
| • Faribault | • Pope | • Washington |
| • Hennepin | • Ramsey | • Watonwan |

Highlights from proposal:

- Utilize the Community Health Worker (CHW) model to confront and dismantle the barriers immigrant communities face as they pursue an optimal state of health and well-being by accessing the healthcare system.
- Target Latinos and immigrants living in both urban and rural areas. The urban areas include the Twin Cities and the surrounding counties and the rural areas include areas in Southern Minnesota with high Latino population.
- Leverage existing partnerships and build new relationships to enhance referral network in rural areas.



Face to Face Health and Counseling Service

\$45,000

Saint Paul, Minnesota

Population of focus:

- At-risk young adults, ages 18-24

County served:

- Ramsey

Highlights from proposal:

- The only freestanding (non-school-based) community health clinic specializing in serving teens and young adults in Ramsey County, including SafeZone which is the only drop-in center for homeless youth in the county.
- Focus on young adult ages 18 to 24 who are homeless, unstably housed, or have other significant barriers to accessing health insurance, including low literacy, lack of access to employer-sponsored insurance, inability to access technology, unfamiliarity with having health insurance.
- Work one-on-one with uninsured youth in an effort to successfully educate and enroll them in MNSure.



HealthFinders Collaborative, Inc.

\$68,000

Faribault, Minnesota

Populations of focus:

- Latino
- Refugee communities

Counties served:

- Goodhue
- Rice
- Steele

Highlights from proposal:

- Primary resource in the geographic area for obtaining MNsure assistance and navigating local healthcare services.
- Assist households who face barriers to enrollment such as language, low literacy and computer skills, low understanding of health insurance, transportation, immigration status, familial/household composition, and those with varying or undetermined income.
- Provide enrollment assistance to manufacturing uninsured employees in Faribault.



Intercultural Mutual Assistance Association (IMAA)

\$52,420

Rochester, Minnesota

Populations of focus:

- Immigrants
- Refugees

Counties served:

- Fillmore
- Houston
- Olmsted
- Wabasha
- Winona

Highlights from proposal:

- Collaborate with other partners to provide enrollment assistance to immigrants and refugee populations in Olmsted County.
- Participate in college and university annual events to offer enrollment assistance to young adults ages 18-34.
- Provide daily presence to provide enrollment assistance at community sites as well as weekly presence at selected enrollment sites.



Minnesota AIDS Project

\$85,000

Minneapolis, Minnesota

Populations of focus:

- LGBTQ
- HIV
- Populations disproportionately affected by HIV

Counties served:

- Anoka
- Carver
- Dakota
- Hennepin
- Olmsted
- Ramsey
- Scott
- St. Louis
- Stearns
- Washington

Highlights from proposal:

- Provide assistance to people who identify as lesbian, gay, bisexual, transgender, or queer (LGBTQ); people living with HIV who do not qualify for the federal Ryan White Program; and people who are disproportionately affected by HIV.
- Leverage existing relationships with partners to actively reach and enroll consumers from targeted populations.
- Assist targeted populations in overcoming barriers to accessing affordable, quality health care coverage through education, outreach and enrollment services.



Native American Community Clinic

\$77,000

Minneapolis, Minnesota

Population of focus:

- Urban American Indian community

Counties served:

- Anoka
- Hennepin
- Ramsey

Highlights from proposal:

- Focus on enrolling uninsured patient population (73% of patients are Native Americans) as well as all Native Americans residing in Hennepin, Anoka and Ramsey Counties.
- Offer many appointments and flexible walk-in times to increase access to enrollment for consumers who may be struggling with chemical dependency and/or mental health issues.



Neighborhood HealthSource

\$75,000

Minneapolis, Minnesota

Population of focus:

- Ethnic and racial minorities

Counties served:

- Hennepin
- Ramsey

Highlights from proposal:

- Provide assistance to uninsured and underserved consumers in North and Northeast Minneapolis areas.
- Conduct patient in-reach on health insurance options and screen uninsured patients and neighbors for public health insurance eligibility.
- Partner with other nonprofit organizations and actively refer to one another.



NorthPoint Health & Wellness Center, Inc.

\$90,000

Minneapolis, Minnesota

Populations of focus:

- African Americans
- Latinos
- Asians

County served:

- Hennepin

Highlights from proposal:

- Provide enrollment assistance to individuals using NorthPoint's computer lab, including providing expanded evening and weekend hours during open enrollment.
- Expand on partnerships with correctional institutions to provide information, guidance and enrollment assistance to soon-to-be released inmates.
- Maintain regular presence in the lobby of Hennepin County Human Services facility and partnering community clinic.



Northwest Community Action, Inc.

\$100,000

Badger, Minnesota

Population of focus:

- Rural northwest Minnesota

Formal community partners (agencies receiving sub-granted funds):

- Inter-County Community Council
- Tri-Valley Opportunity Council

Counties served:

- Clearwater
- Kittson
- Lake of the Woods
- Marshall
- Norman
- Pennington
- Polk
- Red Lake
- Roseau

Highlights from proposal:

- Provide in-reach enrollment assistance to organizations' existing clients.
- Work with community partners to increase referral opportunities for their clients.
- Engage in community-based events and programming to screen non-client population, including fairs, celebrations and culturally special community events.
- Follow-up with previously assisted MNsure clients to offer assistance in re-enrolling through MNsure.



Pillsbury United Communities (PUC)

\$80,000

Minneapolis, Minnesota

Populations of focus:

- Hispanic/Latino
- Immigrant and refugee communities (primarily East African – Somali and Oromo)
- African American
- Native Americans

Counties served:

- Anoka
- Dakota
- Hennepin
- Ramsey

Highlights from proposal:

- Increase point of service outreach and in-reach with people served by existing PUC programs.
- Emphasis on screening and enrolling immigrants, communities of color, and young adults aged 18-34.
- Leverage PUC's acquisition of North News, a monthly North Minneapolis newspaper, and securing a radio station (98.9 KRSM) which will be offering programming in Spanish, Somali and English languages, to increase community awareness of enrollment assistance opportunities.



Planned Parenthood Minnesota, North Dakota, South Dakota

\$90,000

Saint Paul, Minnesota

Populations of focus:

- Young adults between ages of 18-34
- Low-income families

Counties served:

- Anoka
- Becker
- Benton
- Blue Earth
- Brown
- Carver
- Clay
- Dakota
- Faribault
- Hennepin
- Le Sueur
- Martin
- Meeker
- Nicollet
- Norman
- Otter Tail
- Ramsey
- Scott
- Sherburne
- Stearns
- Waseca
- Washington
- Watonwan
- Wilkin
- Wright

Highlights from proposal:

- Serve populations that are disproportionately uninsured and/or face barriers to enrollment with the majority (84%) between ages 18-34 and 75% reporting incomes below 200% of poverty.
- Partner with Oasis for Youth, Minnesota Displaced Workers, and the Minnesota Internship Center Charter School to enroll homeless youth, workers experiencing loss of health insurance coverage, and populations of color.
- Multiple clinics located throughout the state to serve many different diverse populations that face barriers to health care in Minnesota.



Southside Community Health Services, Inc.

\$80,000

Minneapolis, Minnesota

Populations of focus:

- Hispanics/Latinos
- African Americans
- Immigrant and refugee communities

Counties served:

- Hennepin
- Ramsey

Highlights from proposal:

- Target underinsured and uninsured populations in Hennepin and Ramsey Counties with a specific geographic focus in South Minneapolis and Richfield and a priority population focus on Hispanics/Latinos, African Americans, immigrant and refugee communities, and young adults ages 18 –34.
- Utilize existing strategies along with strong partner relationships to find, connect with, educate and successfully enroll Minnesota residents in health care coverage through MNSure.
- Offer enrollment services through new collaborative partnerships with local colleges including Metro State University and Saint Paul College to young adults ages 18-34.