

# Premium Withhold Revenue Projections

for July 15, 2020 Board Meeting

Enrollment Year	Beginning Members	Additional Members	Lapsed Members	Lapse Rate	Ending Members	Member Months	Average Premium	Withhold Percent	Withhold Revenue
<b>EY 2019</b> Jan-Jun19 Jul-Dec19	<b>90,462</b>	<b>13,484</b>	<b>(10,074)</b>	<b>0.8%</b>	<b>93,871</b>	<b>1,182,459</b>  578,177	<b>458.00</b> 461.00 456.00	<b>3.50%</b> 3.50% 3.50%	<b>19,074,000</b> 9,846,000 9,228,000
<b>EY 2020</b> Jan-Jun20 Jul-Dec20	<b>93,871</b>	<b>9,738</b>	<b>(8,758)</b>	<b>0.7%</b>	<b>94,852</b>	<b>1,223,998</b> 630,478 593,520	<b>439.99</b> 443.48 436.50	<b>3.50%</b> 3.50% 3.50%	<b>18,853,000</b> 9,786,000 9,067,000
<b>EY 2021</b> Jan-Jun21 Jul-Dec21	<b>94,852</b>	<b>9,259</b>	<b>(9,259)</b>	<b>0.7%</b>	<b>94,852</b>	<b>1,193,374</b> 611,925 581,448	<b>439.99</b> 442.99 436.99	<b>3.50%</b> 3.50% 3.50%	<b>18,381,000</b> 9,488,000 8,893,000
<b>EY 2022</b> Jan-Jun22 Jul-Dec22	<b>94,852</b>	<b>9,338</b>	<b>(9,338)</b>	<b>0.8%</b>	<b>94,852</b>	<b>1,086,489</b> 557,153 529,336	<b>514.79</b> 517.79 511.79	<b>3.50%</b> 3.50% 3.50%	<b>19,579,000</b> 10,097,000 9,482,000

Translation to Fiscal Year	Member Months	Average Premium	Withhold Percent	Withhold Revenue
<b>FY 2020</b> Jul-Dec19 Jan-Jun20	<b>1,208,655</b> 578,177 630,478	<b>456.00</b> 443.48	<b>3.50%</b> 3.50%	<b>19,014,000</b> 9,228,000 9,786,000
<b>FY 2021</b> Jul-Dec20 Jan-Jun21	<b>1,205,445</b> 593,520 611,925	<b>436.50</b> 442.99	<b>3.50%</b> 3.50%	<b>18,555,000</b> 9,067,000 9,488,000
<b>FY 2022</b> Jul-Dec21 Jan-Jun22	<b>1,138,602</b> 581,448 557,153	<b>436.99</b> 517.79	<b>3.50%</b> 3.50%	<b>18,990,000</b> 8,893,000 10,097,000

Membership levels, including projected additional and lapsed members, are based on effectuated enrollment.