

MNsure Premium Withhold Revenue Projections

for Oct 20, 2021 Board Meeting

Enrollment Year	Beginning Members	Additional Members	Lapsed Members	Lapse Rate	Ending Members	Member Months	Average Premium	Withhold Percent	Withhold Revenue
EY 2020 Jan-Jun20 Jul-Dec20	93,871	15,925	(9,469)	0.4%	100,328	1,263,968	438.50 437.49 429.53	3.50% 3.50% 3.50%	18,693,000 9,934,000 8,759,000
EY 2021 Jan-Jun21 Jul-Dec21	100,328	8,123	(2,278)	0.2%	106,173	1,288,867 647,595	432.49 435.49 429.49	3.50% 3.50% 3.50%	19,640,000 9,905,000 9,735,000
EY 2022 Jan-Jun22 Jul-Dec22	106,173	4,786	(4,786)	0.4%	106,173	1,302,707 659,185 643,522	468.80 471.80 465.80	3.50% 3.50% 3.50%	21,376,000 10,885,000 10,491,000
EY 2023 Jan-Jun23 Jul-Dec23	106,173	9,768	(9,768)	0.7%	106,173	1,321,148 676,556 644,592	489.70 492.70 486.70	3.50% 3.50% 3.50%	22,647,000 11,667,000 10,980,000

Translation to Fiscal Year	Member Months	Average Premium	Withhold Percent	Withhold Revenue
FY 2021 Jul-Dec20 Jan-Jun21	- - -	429.53 435.49	3.50% 3.50%	18,664,000 8,759,000 9,905,000
FY 2022 Jul-Dec21 Jan-Jun22	1,306,781 647,595 659,185	429.49 471.80	3.50% 3.50%	20,620,000 9,735,000 10,885,000
FY 2023 Jul-Dec22 Jan-Jun23	1,320,078 643,522 676,556	465.80 492.70	3.50% 3.50%	22,158,000 10,491,000 11,667,000

Membership levels, including projected additional and lapsed members, are based on effectuated enrollment.