New Carrier Option 2021

Healthy Starts Here
Quartz is no ordinary health insurance company.

We’re transforming health care, one member and one community at a time. Find out how and why. And then join us.
About Us

- Quartz is committed to helping our customers live life to the fullest, by supporting them when they’re sick while aspiring to keep them healthy.
- We offer innovative approaches to health insurance products and wellness programs designed to improve the health and well-being of people in the communities we serve.

We are provider owned by the integrated health care delivery systems of Gundersen Health System, UW Health and UnityPoint Health.
Meet Quartz: Service Area

The Quartz Select Network offers access to a wide range of participating provider clinics located in these five counties and beyond.

Residents of the labeled counties are eligible to purchase a Select Network plan.

Some of the top-quality providers, clinics, and hospitals available to Select members include:

- Gundersen Health System
- Olmsted Medical Center
- Winona Health Services
- Gundersen Saint Elizabeth’s Hospital and Clinics

For a complete listing of providers and clinics in the Select Network, visit QuartzBenefits.com/findadoctor
By the **Numbers**
Meet Quartz: By the Numbers

- 4 underwriting companies
- 3 industry-leading provider-owners
- 3 locations in Wisconsin
Meet Quartz: By the Numbers

- **354,000+ members** (2020)
- **4 states in our sales/service area**
- **$1.7B revenue** (2019)
Quartz’s Superpower: Our Culture
Core Values

Respect

Relationships

Responsibility
Employee Value Proposition (EVP)

• **Inspires us to create an environment of:**
  – Collaboration
  – Favorable work/life balance
  – Wellness
  – Teamwork
  – Volunteerism, and
  – Plenty of fun
Diversity, Equity, & Inclusion (DE&I)

- Quartz believes in respecting the differences and perspectives of our employees, our customers and our community.
The Quartz Difference
Meet Quartz: The Quartz Difference

The Quartz Difference

Best-in-class primary care providers and specialists

The right care, at the right cost, at the right time

Providers are financially invested in health outcomes
Flexible by Design
Flexible by Design

• Competitive
• Excellent service
• HMO Offerings
  – Gold
  – Silver
  – Bronze
  – Catastrophic
# Flexible by Design

<table>
<thead>
<tr>
<th>Metal Type</th>
<th>Plan Highlights</th>
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| Gold         | • Five (5) deductible options  
               • Two (2) HSA eligible plan options (aggregate deductible)  
               • Primary Care office visit copays*  
               • Pharmacy copay card* |
| Silver       | • Four (4) deductible options  
               • One (1) HSA eligible plan options (aggregate deductible)  
               • Primary Care office visit copays*  
               • Pharmacy Copay Card* |
| Bronze       | • Four (4) deductible options  
               • One (1) HSA eligible plan options (aggregate deductible)  
               • Primary Care office visit copays*  
               • Pharmacy Copay Card* |
| Catastrophic | • First 3 Primary Care office visits with $0 copays* |

- Full details on plan designs will be available on our website QuartzBenefits.com as of 10/01/2020
- Plan Browsing will be available beginning on October 1, 2020 with apply functionality to begin with the start of Open Enrollment on November 1, 2020
Making Healthy Happen: Together
Provider + Health Plan = Perfect Partnership
Digital Tools

- Healthy Path
- MyStrength
- MyChart
- thrive
- Mobile Back

*Message and data rates may apply.*
Quality Matters
95% Member Satisfaction

55 Agent Net Promoter Score (2019)
Our Member Promise
Get out there. Go live your life. Chase your passions and follow your dreams. We’ve got your back.
Individual Sales Contact:

Angela Vinson  
(608) 471-4893  
Angela.Vinson@QuartzBenefits.com

Tyler Haarklau  
(608) 471-4892  
Tyler.Haarklau@QuartzBenefits.com
Broker Support Contact:

Sales Team
(800) 926-8227
IndividualSales@QuartzBenefits.com
Meet Quartz: Forms and Resources by State

www.QuartzBenefits.com → Agents → Forms & Resources
Get a Quote

https://quartzbenefits.com/GetAQuote

Quartz wants you to live your life to the healthiest. We offer health plans and wellness programs designed to keep you right where you want to be.

- Expansive provider networks
- Access to one of the world’s best hospitals - UW Health Hospital*
- Rewards for taking care of yourself

*According to the inaugural edition of Newsweek magazine’s The World’s Best Hospitals 2019.
Self-Service Through MyPlanTools

https://myplantools.com/

We provide superior service to make your job easier!

Here's why we're different from our competitors:

- We offer you executive-level personal contact
- We help you understand the "why" behind group pricing
- We are your resource on plan and service details
- We're here for you after the sale; we focus on service so you can focus on selling

Customer Service Hours

Quartz’s Customer Service hours are:

- 7 a.m. to 6 p.m. Monday - Thursday
- 7 a.m. to 5 p.m. on Friday
Q & A
Thank you